

BY THE NUMBERS

OUR CUSTOMERS, OUR SUCCESS

Nearly 50% of the Fortune 100 and more than 30% of the Fortune 1000 are customers



5 of the top 5
U.S. banks



5 of the top 10 global
drug & biotech
companies



6 of the top 10
global retailers



6 of the top 10
U.S. oil companies



7 of the top 10
global technology &
telecommunication
firms



10 of the top 10
U.S. research
universities

- **Our customers value us.** We have a strong renewal rate that is greater than 90%.
- **Our products work.** Our products work. Proofpoint has more than 5,300 customers globally. Nearly 50% use multiple products and we received a greater than 95% satisfaction rating on our most recent customer survey.
- **Innovation matters.** Nearly 20% of our revenue is reinvested back into R&D, one of the highest rates in the industry.
- Proofpoint's cloud-based solutions have the proven ability to deploy to any scale without issue. Recently our security solutions were deployed to a 360,000 user global organization in a roughly 48-hour period without incident.
- Our largest customer uses our platform to protect more than 1 million users and handle more than 1 billion messages per day.
- We are growing internationally, 17% of Proofpoint revenue comes from outside the United States. We have offices in thirteen countries worldwide and seven data centers across three global regions. Our international locations include Australia, Canada, France, Germany, Israel, Japan, Taiwan and the United Kingdom.
- Proofpoint has more than 1,500 employees worldwide including an award-winning customer support team.
- Proofpoint has had 54 consecutive quarters of growth. Last year revenue increased 41% YoY to \$375.5M
- Proofpoint has more than 16 PB of data under management.

THIRD-PARTY VALIDATION

- Proofpoint is a leader in multiple Gartner Magic Quadrants: seven consecutive years for Secure Email Gateways and five consecutive years for Enterprise Information Archiving.
- IDC ranks Proofpoint as the largest SaaS-messaging security provider in the world and the second-largest messaging security vendor in the world.
- Proofpoint has been recognized with accolades from many top third-party organizations, including Deloitte, Gartner, Forrester and SC Magazine.
- We maintain a world-class partner ecosystem that includes AT&T, CDW, CyberArk, Exclusive Networks, Fujitsu, Hootsuite, Imperva, Ingram Micro, Intel (McAfee) Security, LinkedIn, NTT, Optiv, Palo Alto Networks, Splunk and Swisscom.

SUPERIOR CYBERSECURITY PROTECTION

- Each day, we protect customers from advanced threats found in more than 1 billion emails and hundreds of millions of social media posts.
- We detected and stopped more than 100 million ransomware-infected emails in a single day.
- Proofpoint has a proven ability to stop more than 99% of attachment-based email attacks including banking Trojans like Dridex, Dyre and Shifu, ransomware like Cryptowall and Locky, and more highly targeted attack campaigns.
- Proofpoint has scanned more than 45 million iOS and Android apps to identify high-risk behaviors that take company and personal data.
- Proofpoint protects more than 3,800 social media accounts for some of the world's largest global brands, including General Mills, Wells Fargo, Netflix, NBC, Citrix, McDonald's and the Golden State Warriors.

INDUSTRY LEADING RESEARCH

- Proofpoint researchers have identified zero-day vulnerabilities that exposed more than 1 billion endpoints.
- We were the first to identify the CryptXXX ransomware variant and an infected version of Pokemon GO.
- Our global intelligence encompasses hundreds of billions of data points and monitors more than 9 billion unique URLs every day.
- Proofpoint has identified more than 140 rogue app stores that deliver altered or malicious versions of apps to unsuspecting consumers.

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ABOUT PROOFPOINT

Proofpoint, Inc. (NASDAQ:PFPT), a next-generation cybersecurity company, enables organizations to protect the way their people work today from advanced threats and compliance risks. Proofpoint helps cybersecurity professionals protect their users from the advanced attacks that target them (via email, mobile apps, and social media), protect the critical information people create, and equip their teams with the right intelligence and tools to respond quickly when things go wrong. Leading organizations of all sizes, including over 50 percent of the Fortune 100, rely on Proofpoint solutions, which are built for today's mobile and social-enabled IT environments and leverage both the power of the cloud and a big-data-driven analytics platform to combat modern advanced threats.